



Thinking of removing stock and then returning to Wine Investment Services – 19/12/06

Several investors have expressed an intention to remove stock from Wine Investment Services and then to see how we perform and then if Wine Investment Services performs well, to remove the stock back to Wine Investment Services.

The WAM system that Wine Investment Services has inherited does not have provision for the incoming stock. The ability of an investor to place stock back with Wine Investment Services will depend on whether there is sufficient enough demand to warrant the cost of modifying the WAM system.

So the message is, those who remove stock may not be able to return that stock to us even if they become convinced that Wine Investment Services is the best and cheapest option for them.

Even if WAM is altered, investors should note that with every movement of stock, there are handling costs and these costs may ultimately reduce the return that an investor makes from its investment. Investors are urged to always carefully analyse the impact of handling and movement costs on their potential returns, and that includes any costs of removing stocks back into the care of Wine Investment Services.